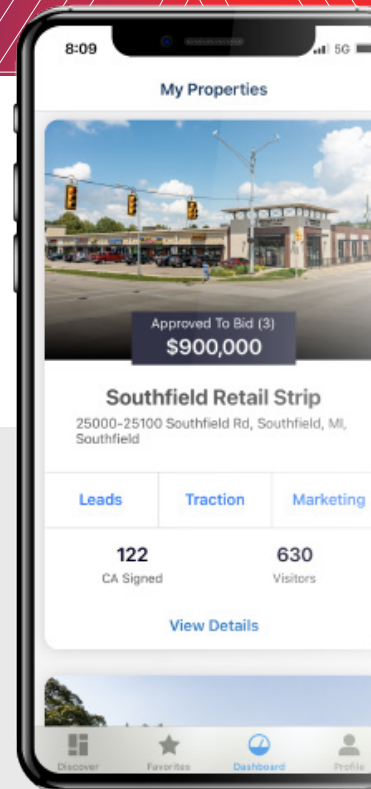


Time to Ten-X it.

Selling commercial real estate assets can be a complicated, lengthy, and uncertain process - but it shouldn't be. With over \$28 Billion in transactions sold to date, the Ten-X platform empowers brokers, sellers, and buyers with the tools to securely buy or sell commercial real estate, completely online.

Ten-X provides an online live auction solution that combines state-of-the-art technology with a standardized transaction process to ensure competitive pricing and certainty of close.

When using Ten-X, the seller and their preferred broker collectively set a reserve price and, after a fixed marketing period, a live 2-day online auction is held. Prior to auction participation, buyers are qualified and are required to complete due diligence upfront.



With over 10,000 transactions closed on our platform, this solution is ideally suited for...



BROKERS

who are looking to expand their network, maximize their marketing reach, and close twice as fast



SELLERS

who are looking for efficient execution, and to close with certainty and twice as fast



BUYERS

who want to buy in their local markets and beyond, and to compete on a level playing field



+

BELLCORNERSTONE
Commercial Real Estate

15

CLOSED TRANSACTIONS

100%

CLOSING RATE

11

AVG. APPROVED BIDDERS

Korey Prefontaine (404) 313-3131 | kprefontaine@ten-x.com
BellCornerstone (315) 579-7979 | BellCornerstone.com

How it works



Onboarding

5 DAYS OR LESS

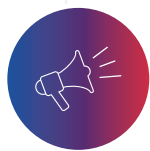
- Due diligence documents are collected by Ten-X
- Initial, undisclosed reserve price is set by the seller and broker



Build the Listing

10 DAYS OR LESS

- Full-service development of a comprehensive marketing program (photography, property listing email) to strategically match potential buyers page, print & digital ads, direct mail,



Buyer Market

45 DAYS

- Deploy a tailored marketing program to broad and targeted buyers
- During the marketing period, buyers have access to perform all due diligence prior to bidding in the auction



Online Auction

2 DAYS

- Online 2-day auction where qualified buyers place binding bids
- Once reserve is met or exceeded, highest bidder is awarded contract



Contracts & Closing

30 DAYS (AVERAGE)

- Contract is signed by the buyer within 2 hours
- Non-refundable earnest money deposit is due within 24 hours of contract execution
- Non-contingent closing period



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MARKETED. SOLD. CLOSED.

629 Wabash Ave
New Philadelphia, OH

	<p>PURCHASE PRICE \$1,416,250</p> <p>BIDS PLACED 18</p>
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300 South Beech Street
Pine Bluff, AR

<p>PURCHASE PRICE \$619,500</p> <p>BIDS PLACED 49</p>	
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One Copley Plaza
Springfield, IL

	<p>PURCHASE PRICE \$1,287,500</p> <p>LISTING DAYS TO CLOSE 68</p>
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101 Cypress Street
Abilene, TX

<p>PURCHASE PRICE \$1,030,000</p> <p>LISTING DAYS TO CLOSE 77</p>	
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BELLCORNERSTONE HAS BEEN A TREMENDOUS PARTNER FOR TEN-X OVER THE LAST 2 YEARS. BELL AND TEN-X HAVE COMPLETED FIFTEEN (15) TRANSACTIONS IN THAT TIME PERIOD. BELL HAS SEAMLESSLY WOVEN IN THEIR HANDS-ON PROACTIVE MARKETING EFFORTS IN COMBINATION WITH TEN-X TO RESULT IN 100% OF THE DEALS BROUGHT TO TEN-X SELLING. THEY TIRELESSLY WORK ON MAXIMIZING EXPOSURE AND FULLY ENGAGING THE BUYER POOL TO PRODUCE OUTSTANDING RESULTS ON EACH AND EVERY DEAL. THEIR INTEGRITY, EXPERTISE AND ABILITY TO PROBLEM SOLVE IN COMBINATION WITH THEIR COMPETENCY TO WORK DEALS IN VARIOUS MARKETS ACROSS THE COUNTRY IS UNPRECEDENTED. I ENJOY WORKING WITH THE ENTIRE BELL TEAM WOULD HIGHLY RECOMMEND THEM ON ANY ASSIGNMENT.

KOREY PREFONTAINE
SENIOR SALES EXECUTIVE
TEN-X



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